| FY 2021 Projected Revenues | FY 21 BUDGET | | FY 20 BUDGET |
|--|----------------|---|--------------|
| NO REQUESTED RATE INCREASE FOR FY 21 | | NOTES | COMPARISON |
| Based on monthly avg sales of 325 MG per Month | | | |
| \$2.34 per 1000 gallons | \$760,500 | AVG THRU JULY 2020 365.911 MG / MONTH | \$666,900 |
| FY 21 Projected Annual Water Sales Revenue | \$9,126,000 | | \$8,002,800 |
| Monthly Assessment at \$1.50 per Meter (38,000 avg) | \$57,000 | Based on 2020 Running Avg (38,727) thru 7/20 | \$54,000 |
| FY 2021 Projected Annual Assessment Revenue | \$684,000 | | \$648,800 |
| FY 21 Cash Carry over | \$150,000 | | \$100,000 |
| Capital Improvement Set-Aside Balance Beginning of FY 21 | \$1,500,000 | FY 20 start Less due to Garfield Tank Project | \$1,500,000 |
| Annual Interest Income | \$5,000 | | \$25,000 |
| TOTAL PROJECTED REVENUES | | | |
| AND CASH | \$11,465,000 | 1 | \$10,276,600 |
| | | | |
| Expenses - FIXED DEBT | | | FY-20 |
| | | | |
| Fixed Debt | | | |
| 2016 Series | \$446,274 | \$37,189.49 / month | \$2,929,030 |
| 2019 Bond Series | \$247,878 | \$20,656.48 per month | \$367,256 |
| 2019B Bond Series | \$3,795,383 | \$316,281.88 / month | \$446,498 |
| TOTAL Bond DEBT | \$4,489,535 | | \$3,742,784 |
| CORP OF ENGINEERS - ANNUAL PAYMENT | \$329,840 | 7 | |
| Fixed Debt Total is 42.03% of FY 21 Budget | | FY 20 - 35.22% of Budget | |
| TOTAL FIXED DEBT | \$4,819,375 | | \$3,742,784 |
| | | | |
| FY 2021 PERSONNEL COSTS - 18.96% of Total FY 21 Budget | BUDGET FIGURES | NOTES | FY 20 |
| 2021 Personnel Budget (24 FT employees) | \$2,173,470 | FY 20 - 22 FT Employees - 2 Interns | \$1,997,582 |
| Direct Costs - 4.97% Increase over FY 20 | \$1,506,210 | | \$1,434,823 |
| Indirect costs -31.12 % of Personnel Budget | \$677,260 | 28.17% in FY 20 | \$562,759 |
| | | | |
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| OPERATIONS AND MAINTENANCE EXPENSES | | | |
|---|-------------|---------------------|-----------|
| | | ACTUAL EXPENSES | |
| CHEMICALS | FY 21 | thru 8/05/2020 | FY 20 |
| Liquid Alum | \$275,000 | 153,606.00 | \$115,000 |
| Chlorine (Includes 150 lb cyl. For Chlorine Dioxide) | \$52,500 | 25,846.00 | \$52,500 |
| Fluoride | \$70,000 | 32,736.00 | \$35,000 |
| Polymer | \$21,000 | 12,237.00 | \$12,500 |
| Calcium Hydroxide (Slaked Lime) | \$135,000 | 78,779.00 | \$38,500 |
| Sodium Chlorite (Chlorine Dioxide Facility) | \$92,000 | 52,598.00 | \$62,000 |
| Aluminum Chloral Hydrate (ACH) / Poly-Aluminum Chloride (PAC) | \$30,000 | 0.00 | \$30,000 |
| Ferrous Chloride | \$3,000 | 0.00 | \$3,000 |
| Other Tmt. Chemicals | \$5,000 | 0.00 | \$5,000 |
| TOTAL | \$683,500 | | \$353,500 |
| | | | |
| ELECTRICITY 2020 | | | |
| Intake | \$523,000 | 304,641.00 | \$285,000 |
| BPS | \$150,000 | 87,278.00 | \$155,000 |
| Plant | \$352,000 | 205,041.00 | \$208,000 |
| Other | \$3,600 | 1,860.00 | \$12,500 |
| TOTAL | \$1,028,600 | | \$660,500 |
| | | | |
| SOLID WASTE | \$7,200 | 4,066.00 | \$6,000 |
| | | | |
| PROFESSIONAL FEES | | | |
| Accounting | \$15,000 | 8,925.00 | \$15,000 |
| Legal | \$2,500 | 850.00 | \$2,500 |
| Engineering | \$550,000 | 396,805.00 | \$150,000 |
| Other Prof Fees | \$25,000 | 9280.00 - Easements | \$3,500 |
| TOTAL | \$592,500 | | \$171,000 |
| TOTAL O&M EXPENSES - PAGE 2 | \$2,311,800 | | \$906,900 |
| | | | |
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| | | | |

| LABORATORY | FY 21 | ACTUAL EXPENSES | FY 20 BUDGET |
|---|-----------|-----------------------------------|--------------|
| | BUDGET | thru 8/05/2020 | |
| Chemicals | \$12,900 | 1,302.00 | \$12,900 |
| Instrumentation - | \$10,000 | 5,280.00 | \$10,000 |
| Supplies | \$25,000 | 11,833.00 | \$28,750 |
| Analyzers includes 10 replacement turbidimeters | \$62,500 | 38,400.00 | |
| Testing Services | \$1,500 | 735.00 | \$2,000 |
| Lake Profiling buoy system at intake 7 parameter sampling - YSI | \$90,000 | \$0 - Hold over from FY 20 BUDGET | \$90,000 |
| TOTAL | \$201,900 | | \$143,650 |
| Maintenance and Repairs | | | |
| Shop Supplies | \$9,500 | 6,258.00 | \$7,500 |
| Chlorine Dioxide System | \$10,500 | 44.00 | \$5,250 |
| Treatment Plant | \$92,500 | 409,184.00 | \$78,500 |
| Admin Building | \$7,500 | 1,363.00 | \$14,500 |
| Booster Pump Station | \$35,000 | in Appurtenances | \$17,500 |
| Transmission Line Repairs | \$42,500 | 28,944.00 | \$42,500 |
| Transmission Appurtenances | \$50,000 | 52,992.00 | \$78,500 |
| Electrical Systems - includes motor restack | \$65,000 | 6,319.00 | \$35,000 |
| SCADA | \$20,000 | 173.00 | \$15,500 |
| Intake Facility | \$54,000 | 5,942.00 | \$42,500 |
| ROW Maint / Grounds Maintenance - Includes One Call | \$3,000 | 667.00 | \$2,500 |
| Other Maintenance | \$5,000 | 226.00 | \$2,500 |
| Equipment Rental | \$10,000 | 0.00 | \$5,000 |
| Generator Switchgear Maintenance / Repairs | \$15,000 | 7,000.00 | \$20,000 |
| 60 x 40 Quonset Hut with floor and doors | \$55,000 | NEW LINE ITEM 2021 | |
| Tools | \$10,500 | 2,480.00 | \$7,500 |
| TOTAL | \$485,000 | | \$374,750 |
| Insurance - Corporate | \$116,200 | 76,634.00 | \$110,700 |
| Real Estate Taxes | \$500 | 225.00 | \$600 |
| Licenses / Permits | \$5,000 | 786.00 | \$5,000 |
| TOTAL FOR O&M EXPENSES PAGE 3 | \$808,600 | | \$634,700 |
| | | | |
| | | | |

| O&M Continued | FY 2021 BUDGET | FY 20 thru 8/05/2020 | FY 20 |
|--|----------------|--|-----------|
| Employee Education / Training / Conferences | \$7,500 | 0.00 | \$7,500 |
| Dues & Subscriptions | \$10,000 | 701.00 | \$10,000 |
| | \$17,500 | | \$17,500 |
| Office Supplies / Phone / Consumables | | | |
| New Hire Background Check | \$500 | 257.00 | \$750 |
| Meeting - Hosted - Meals (Incl NWD Eureka Springs) | \$1,500 | 110.00 | \$1,500 |
| Office Furniture | \$2,500 | 142.00 | \$1,500 |
| Printer Supplies | \$1,500 | 735.00 | \$1,500 |
| Consumables | \$3,500 | 968.00 | \$2,000 |
| Phones - Land Line / Fax | \$3,000 | 1,842.00 | \$3,000 |
| Phones - Cell | \$12,500 | 5,311.00 | \$10,500 |
| Cleaning supplies | \$4,000 | 4,156.00 | \$2,000 |
| Computers - Computer Parts | \$10,500 | 8,822.00 | \$11,500 |
| Computer - Software | \$10,500 | 3,041.00 | \$23,500 |
| Postage and Delivery | \$1,250 | 573.00 | \$1,800 |
| Copier Repairs / Replacement | \$2,000 | 0.00 | \$1,000 |
| Advertising | \$1,000 | 521.00 | \$2,500 |
| Printing and Reproduction | \$3,500 | 919.00 | \$2,500 |
| Educational Materials (Tours-schools) | \$1,000 | 0.00 | \$1,000 |
| Promotional | \$1,000 | 0.00 | \$1,000 |
| TOTAL | \$59,750 | | \$67,550 |
| Vehicle Maintenance | | | |
| Fuel (UNL & Diesel) | \$35,000 | 9,544.00 | \$45,000 |
| Oil Changes | \$7,500 | 5,627.00 | \$2,000 |
| Repairs | \$5,000 | 2,487.00 | \$5,000 |
| Tires | \$5,000 | 2,556.00 | \$5,000 |
| Vehicle Add Ons (Liner, Tool Boxes, Hitches, etc) | \$3,500 | 2,219.00 | \$1,500 |
| New 1/2 TON 4x4 Crew Cab STATE BID | \$26,475 | 2 vehicles FY 20 Half 4x4 CC and 1 Ton | \$66,604 |
| New 3/4 TON 4x4 Cre Cab STATE BID | \$29,640 | | |
| TOTAL | \$112,115 | | \$125,104 |
| TOTAL FOR O&M EXPENSES PAGE 4 | \$189,365 | | \$210,154 |

| | FY 2021 BUDGET | FY 20 thru 8/05/2020 | FY 20 |
|--|----------------|---------------------------------------|----------------|
| Travel | \$7,500 | 1,162.00 | \$7,500 |
| | | | |
| PPE / Safety Equipment | \$3,000 | 1,683.00 | \$2,000 |
| Uniform / Clathing Allowance | \$7,200 | 4.767.00 | ¢c 000 |
| Uniform / Clothing Allowance | \$7,200 | 1,767.00 | \$6,900 |
| Army Corp of Engineers Annual Maintenance Expense | \$10,000 | \$8,500 | \$10,000 |
| TOTAL O&M EXPENSES | \$3,282,465 | | \$1,778,154 |
| Budget Analysis - FY21 | | Previous Year - FY 20 Budget Analysis | |
| Total Revenues / Cash | \$11,465,000 | FY 20 Budget Total Cash | \$10,276,600 |
| Less FIXED Costs | -\$4,819,375 | Less Fixed Costs | -\$3,742,784 |
| Balance | \$6,645,625 | BALANCE | \$6,533,816 |
| Less Personnel Costs | -\$2,173,470 | Less Personnel Costs | -\$1,997,582 |
| Balance | \$4,472,155 | Balance | \$4,536,234 |
| Less O&M Expenses | \$3,337,465 | Less O&M Expenses | -\$1,778,154 |
| Balance | \$1,134,690 | Balance | \$2,758,080 |
| Projected Coverage | 121% | Projected Coverage | 137% |
| Board Discretionary Capital Improvement Set aside Target BALANCE at end of FY 21 | | | \$2,634,690.00 |